



Because it matters

BenQ Medical Technology Corp

Investor Conference: 2020 Q3 Results

4116

2020/11/12

Safe Harbor Notice



We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.



2020 Q3 Financial Results

Statement of Comprehensive Income (Consolidated)



Unit: NT\$ Thousand	2020Q2		2020Q3		QoQ	2019Q3		YoY
Net Sales	323,687	100%	367,307	100%	13%	349,392	100%	5%
Cost of Goods Sold	(209,874)	-65%	(217,167)	-59%		(202,877)	-58%	
Gross Margin	113,813	35%	150,140	41%	32%	146,515	42%	2%
Operating Expenses	(105,205)	-32%	(120,039)	-33%		(114,562)	-33%	
Operating Income	8,608	3%	30,101	8%	250%	31,953	9%	-6%
Non-Operating Income, Net	5,223	1%	673	0%		1,223	0%	
Net Income	11,073	3%	23,338	6%	111%	25,205	7%	-7%
Shareholders of the Company	8,375	2%	14,179	4%	69%	19,550	5%	-27%
EPS(NT\$)_(a)	0.19		0.32			0.44		

(a)EPS was calculated based on total weighted -
averaged outstanding shares (K shares)

44,566

44,566

44,566

Statement of Comprehensive Income (Consolidated)



Unit: NT\$ Thousand	2020 Q1~Q3		2019 Q1~Q3		YoY
Net Sales	991,541	100%	1,023,277	100%	-3%
Cost of Goods Sold	(612,343)		(619,405)		
Gross Margin	379,198	38%	403,872	39%	-6%
Operating Expenses	(329,097)		(325,187)		
Operating Income	50,101	5%	78,685	8%	-36%
Non-Operating Income, Net	6,883		4,084		
Net Income	43,841	4%	64,644	6%	-32%
Shareholders of the Company	30,423	3%	51,838	5%	-41%
EPS(NT\$)^(a)	0.68		1.16		
Net Worth/Share(NT\$)^(b)	22.89		23.04		
(a)EPS was calculated based on total weighted - averaged outstanding shares (K shares)	44,566		44,566		
(b)Net worth per share was calculated based on total outstanding shares (K shares)	44,566		44,566		

Balance Sheet Highlights (Consolidated)

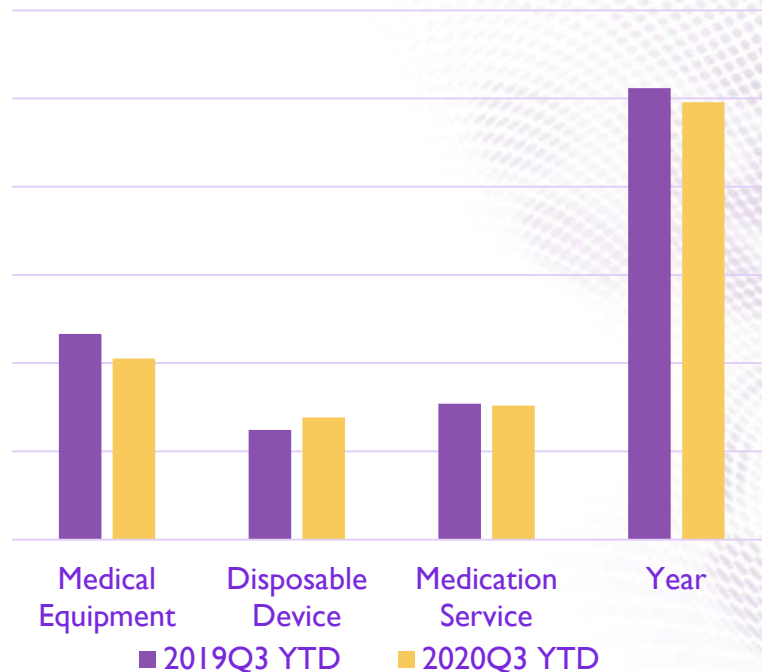
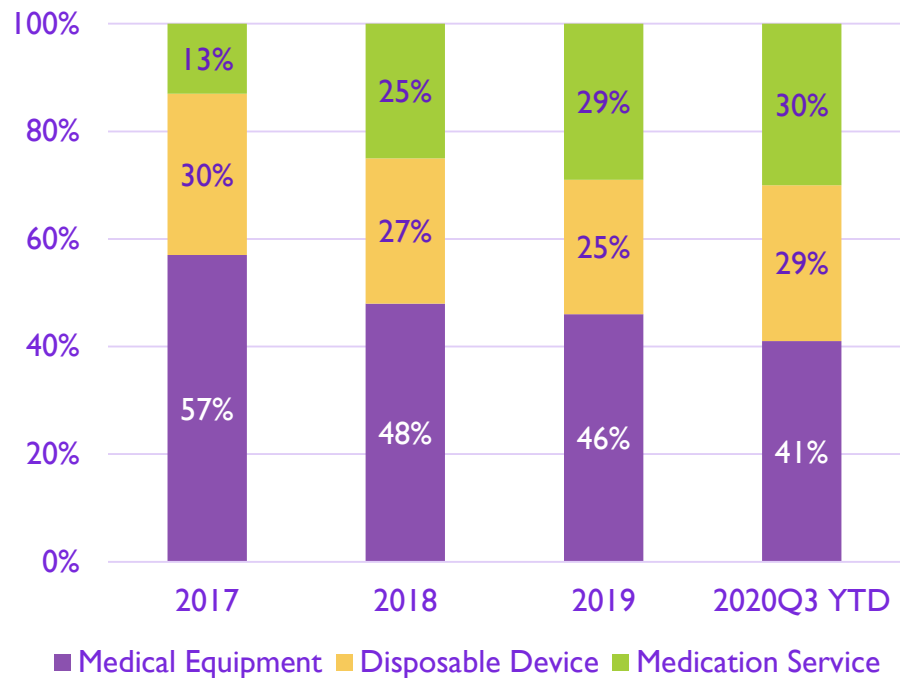


Unit: NT\$ Thousand	2020.06.30		2020.09.30		QoQ	2019.09.30		YoY
Cash & Equivalent	214,877	12%	254,549	15%	18%	228,049	14%	12%
Accounts Receivable	226,926	13%	196,065	11%	-14%	174,886	10%	12%
Inventory	193,614	11%	195,974	11%	1%	161,324	10%	21%
PP & E ^(a)	842,899	49%	835,897	48%	-1%	854,760	51%	-2%
Total Assets	1,723,728	100%	1,733,860	100%	1%	1,670,975	100%	4%
Fin. Debt ^(b)	291,719	17%	350,899	20%	20%	229,018	14%	53%
Accounts Payable & Other Payable	316,393	18%	252,239	15%	-20%	292,266	17%	-14%
Total Liabilities	673,248	39%	659,261	38%	-2%	586,733	35%	12%
Equity	1,050,480	61%	1,074,599	62%	2%	1,084,242	65%	-1%

(a) PP & E included PP & E, Investment Property, and Right of Use Asset.

(b) Fin. Debt included long term, short term financial debts and Leased Liabilities.

Revenue Breakdown by Product Line





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