



Because it matters

BenQ Medical Technology Corp

Investor Conference: 2021 Q3 Results

4116

2021/11/10

Safe Harbor Notice



We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.



2021 Q3 Financial Results

Statement of Comprehensive Income (Consolidated)



Unit: NT\$ Thousand	2021Q2		2021Q3		QoQ	2020Q3		YoY
Net Sales	337,193	100%	376,873	100%	12%	367,307	100%	3%
Cost of Goods Sold	(234,396)	-70%	(247,696)	-66%		(217,167)	-59%	
Gross Margin	102,797	30%	129,177	34%	26%	150,140	41%	-14%
Operating Expenses	99,954	-29%	(116,437)	-31%		(120,039)	-33%	
Operating Income	2,843	1%	12,740	3%	348%	30,101	8%	-58%
Non-Operating Income, Net	4,243	1%	5,507	1%		673	0%	
Net Income	5,317	2%	14,156	4%	166%	23,338	6%	-39%
Shareholders of the Company	3,362	1%	8,425	2%	151%	14,179	4%	-41%
EPS(NT\$)_(a)	0.08		0.19			0.32		

(a)EPS was calculated based on total weighted -
averaged outstanding shares (K shares)

44,566

44,566

44,566

Statement of Comprehensive Income (Consolidated)



Unit: NT\$ Thousand	2021 Q1~Q3		2020 Q1~Q3		YoY
Net Sales	1,045,633	100%	991,541	100%	5%
Cost of Goods Sold	(693,281)		(612,343)		
Gross Margin	352,352	34%	379,198	38%	-7%
Operating Expenses	(329,215)		(329,097)		
Operating Income	23,137	2%	50,101	5%	-54%
Non-Operating Income, Net	12,671		6,883		
Net Income	26,836	3%	43,841	4%	-39%
Shareholders of the Company	16,666	2%	30,423	3%	-45%
EPS(NT\$)^(a)	0.37		0.68		
Net Worth/Share(NT\$)^(b)	23.02		22.89		
(a)EPS was calculated based on total weighted -averaged outstanding shares (K shares)	44,566		44,566		
(b)Net worth per share was calculated based on total outstanding shares (K shares)	44,566		44,566		

Balance Sheet Highlights (Consolidated)

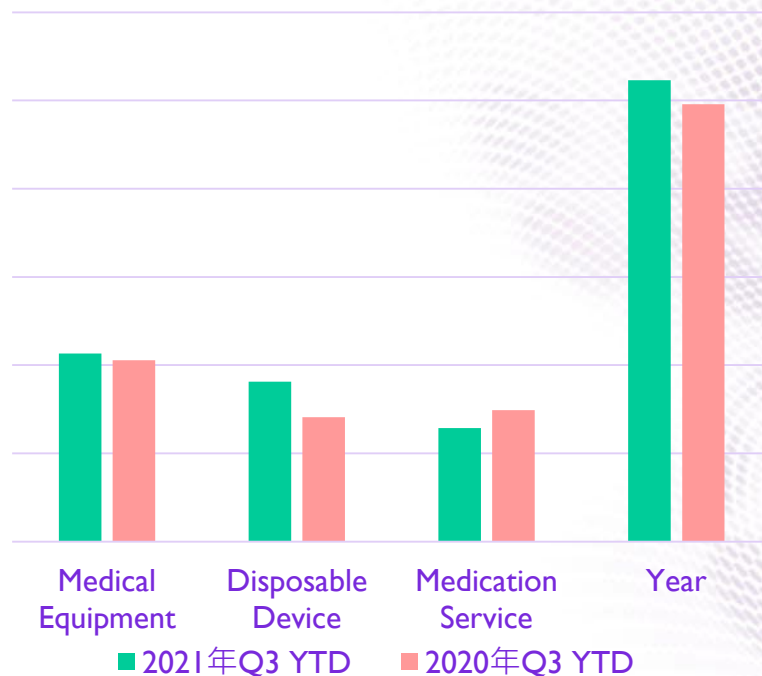
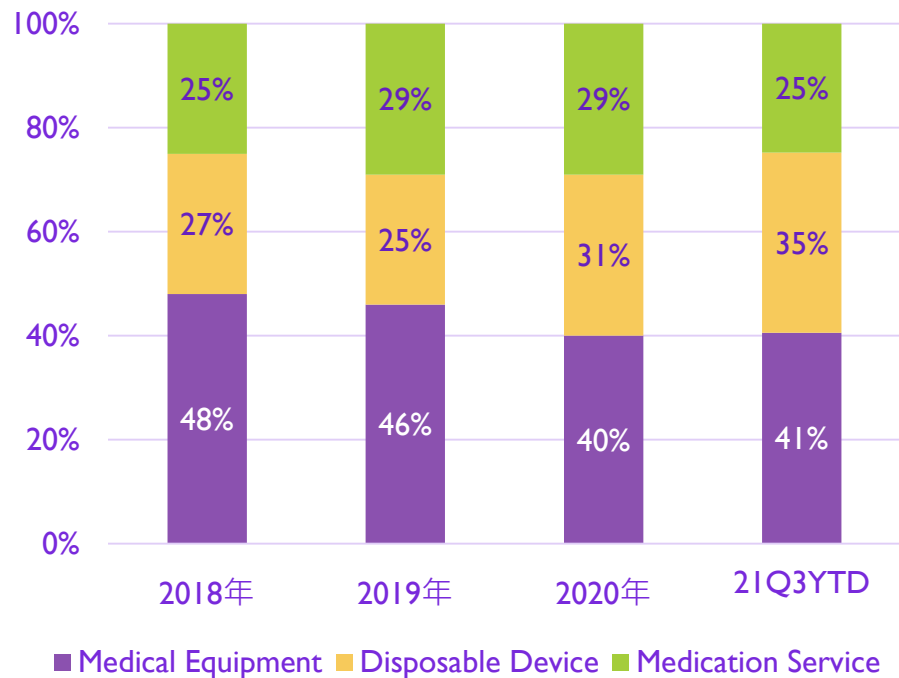


Unit: NT\$ Thousand	2021.06.30		2021.09.30		QoQ	2020.09.30		YoY
Cash & Equivalent	260,183	15%	252,644	14%	-3%	254,549	15%	-1%
Accounts Receivable	168,303	10%	203,450	12%	21%	196,065	11%	4%
Inventory	212,762	12%	215,969	12%	2%	195,974	11%	10%
PP & E ^(a)	851,065	49%	835,568	48%	-2%	835,897	48%	0%
Total Assets	1,737,439	100%	1,753,842	100%	1%	1,733,860	100%	1%
Fin. Debt ^(b)	321,577	19%	339,651	19%	6%	350,899	20%	-3%
Accounts Payable & Other Payable	301,949	17%	279,018	16%	-8%	252,239	15%	11%
Total Liabilities	673,949	39%	676,282	39%	0%	659,261	38%	3%
Equity	1,063,490	61%	1,077,560	61%	1%	1,074,599	62%	0%

(a) PP & E included PP & E, Investment Property, and Right of Use Asset.

(b) Fin. Debt included long term, short term financial debts and Leased Liabilities.

Revenue Breakdown by Product Line





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